



AGRICULTURE INSURANCE COMPANY OF INDIA LIMITED
Regd. Office: Plate B&C, Fifth Floor, Block 1 East Kidwai Nagar, New Delhi - 110023

RFP - Tableau Dashboards - Pre Bid Query Response					
Sr No.	No. Document Reference(s) (Section & Page No.(s))	Content of Tender Document requiring Clarification(s)/RFP Clause	Points of Clarification/Clarification requested	Justification/Remarks	AIC Response
1	General	Eligibility criteria	To get quality and competitive bids parameters such as networth and revenue can be added to the prequalifying criteria along with the experience		No change in RFP
2	Section 1.2 page 8	AIC intends to engage Data Science/Consultancy firm for implementation of Tableau Software for data analytics.	The RFP should not be limited to Tableau only and allow solutions with other BI tools.		As per our requirements, we need dashboards developed over Tableau as defined in the RFP
3	Section 2.7 page 9	Total 6 Six Dashboards will be developed and 14 days training (2 days per dashboard and 2 days summarising all the dashboard after completion) and handholding will be provided to AIC officials	Please provide the expected development/ implementation timelines for the project		Contract Period for the assignment is 4 months as defined in RFP
4	Section 3.2.2 page 10	Self-attested Copy of Certificate provided by Tableau	Request to remove this clause, as this limits the firms from applying to tableau partners		No change in RFP
5	Section 3.2.2 Sub point 3 page 10	Self-attested copy of Certification in Data Science Stream	Do all team members deployed on the project need to have a data science certificate		The resource(s) deployed on our Project should have Data Science Certification
6	Section 3.2.2 Sub point 4 page 10	Sample Tableau dashboard hosted in Tableau Public profile for Technical evaluation and link to be provided along with RFP application	Request to remove this clause, as there might be instances where projects are done using tableau but without tableau public publishing		No change in RFP
7		1. Availability Details and Structure of Raw Data			
8		2. Availability details and Structure of External data			As per AIC requirements, Dashboard shall be



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9		3. Data access & retention policies			developed as per RFP
10		4. Depth of Reports (drill-down)			
11		5. Report Export type (PDF/XLS/CSV etc.)			
12		6. Details of Clusters			Any administrative boundaries viz. State-District-Block-GP-Village etc.
13		7. Details of User management & auth mechanism			Data will be hosted in Tableau online.
14		8. Availability of Cloud Infrastructure OR Guidelines to acquire new infrastructure for hosting this application/data/compute/storage			
15		9. Data recovery/restoration policies			
16		10. Shape files			As defined in RFP
17	3.2.2 Eligibility Criteria/Page no. 10/SI.No. 2	Certification and experience in developing Tableau Dashboards and Data Science	We understand that AIC shall consider the certification and experience of the proposed resource as part of the technical response & bidders are required to submit the appropriate profile of resources with desired certification & experience. Kindly clarify		The resource(s) deployed on our Project should have Data Science Certification



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18	3.2.2 Eligibility Criteria/Page no. 10/SI.No. 3	Minimum 3 years' Experience in Actuarial related work in the field of General Insurance Industry and Firm should have at least one resource who should have qualified minimum of 5 Actuarial Exams from Institute of Actuaries of India (IAI) or Institute and Faculty of Actuaries (IFoA), UK	We request AIC to relax the said clause which is related to prior experience for companies/enterprises under the category of "Micro and Small enterprise" and/or part of "Start Up India"	As per the guidelines(dated 10th March 2016) of Ministry of Micro, Small & Medium Enterprises & under the initiative of "Start Up India" prior experience with respect to Micro and Small Enterprises should be relaxed	No change in RFP
19	3.2.2 Eligibility Criteria/Page no. 10/SI.No. 4	Sample Tableau dashboard hosted in Tableau Public profile for Technical evaluation and link to be provided along with RFP application	We request AIC to delete this clause OR invite bidders for a limited scope POC rather than public profile of sample dashboard.	Its rare that system integrators publish the dashboards on public profile due to NDA limitations with customers. Moreover, AIC has well safeguarded its interests with phase wise development of dashboard with stringent payment term and a clause for full refund of initial fee a/w forfeiting the Bank Guarantee.	To provide Tableau experience, sample data can be published for assessment
20	Page No.6	Tender Processing Fee & EMD	We request AIC to exempt EMD & Tender Fee for MSME & Start Up India based enterprises NSIC & MSME are exempted for EMD and tender Fee in all Central Govt. body/PSUs.	This is line with guidelines from Ministry of MSME	MSME guidelines already included in Point 5.1 of RFP